

BUSINESS YEAR 2020/21

Press Conference: June 9, 2021

Welcome!

ON THE PODIUM



Herbert Eibensteiner
Chairman of the Management
Board of voestalpine AG



Robert Ottel
Chief Financial Officer (CFO)



Hubert Zajicek
Head of Steel Division



Franz Kainersdorfer
Head of Metal Engineering
Division



Franz Rotter
Head of High Performance Metals
Division



Peter Schwab
Head of Metal Forming Division



BUSINESS YEAR 2020/21 ENVIRONMENT & HIGHLIGHTS

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DECISIVE FACTORS

- » Business year shaped by the COVID-19 pandemic
 - » Q1 saw massive meltdown in demand
 - » Our employees' safety and health always had highest priority
- » Impairment losses of EUR 197 million
- » Crisis management stood the test of time
 - » Group's capacity to make deliveries was maintained throughout
 - » Focus on cost management, earnings stabilization, cash flow optimization, and debt reduction
- » All employees were highly committed and flexible
- » Rebound only in the course of the business year

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GLOBAL ECONOMIC ENVIRONMENT

North America / US

Economic situation improved during the business year

Europe

Economic environment improved, especially in manufacturing sector

Asia / China

Rapid improvement, economic growth in calendar year 2020

South America / Brazil

Economic development presented fair to middling picture

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CURRENT SITUATION

- » Strong demand for high-quality steel products in the **automotive, consumer goods, mechanical engineering, and construction industries**
- » **Railway systems:** unchanged and solid performance
- » Slight recovery in **oil & natural gas sector**
- » **Aerospace industry** hits rock bottom, incremental trend toward recovery
- » Tight **supply/demand situation in the steel market** due to rising steel prices and high raw materials prices

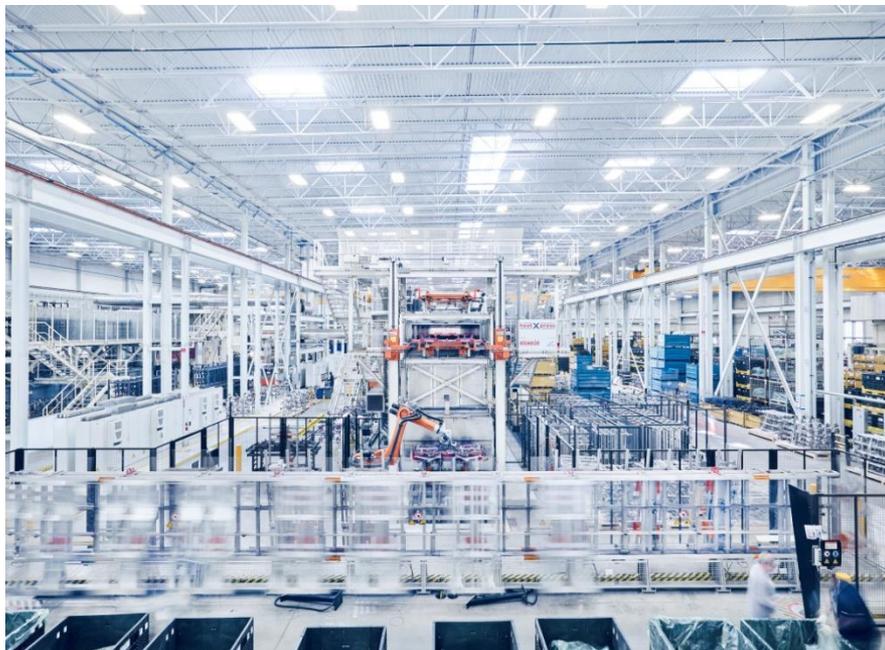
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ROBUST GROUP STRATEGY

- » voestalpine's business model as a globally leading steel and technology group is rooted in the Group's combined expertise in materials and processing
- » Premium product and systems solutions made of metallic materials
- » Increase in shareholder value through...
 - » Technology leadership in high-tech areas that satisfy highest quality standards
 - » Innovation in collaboration with our customers
 - » Focus on digital transformation and operational excellence
- » Sustainability is an integral component of the Group's strategy

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KEY FIGURES



- » Revenue: EUR 11.3 billion (–11.4%)
- » EBITDA: EUR 1.1 billion (–4.0%)
- » EBIT: EUR 115 million
- » Cash flows from operating activities: EUR 1.6 billion (+25.3%)
- » Net financial debt: EUR 2.7 billion (–27.3%)
- » Total workforce: 48,700 (–2.1%)
- » Dividend: EUR 0.50* (EUR +0.30)

*) As proposed to the AGM



BUSINESS YEAR 2020/21 KEY FIGURES (KPIs)

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OVERVIEW OF KPIs

In millions of euros	BY 2019/20	BY 2020/21	Change in %
Revenue	12,717	11,267	-11.4
Operating result (EBITDA)	1,182	1,135	-4.0
Profit from operations (EBIT)	-89	115.2	*)
Profit before tax (EBT)	-230	10.8	*)
Profit after tax (surplus/loss for the year)**)	-216	31.7	*)
Dividend per share	0.20	0.50***)	
Employees (full-time equivalents - FTE)	49,682	48,654	-2.1

*) Percentage change due to previous business year's negative numbers is not meaningful

***) Before deduction of non-controlling interests and interest on hybrid capital

***) As proposed to the Annual General Meeting

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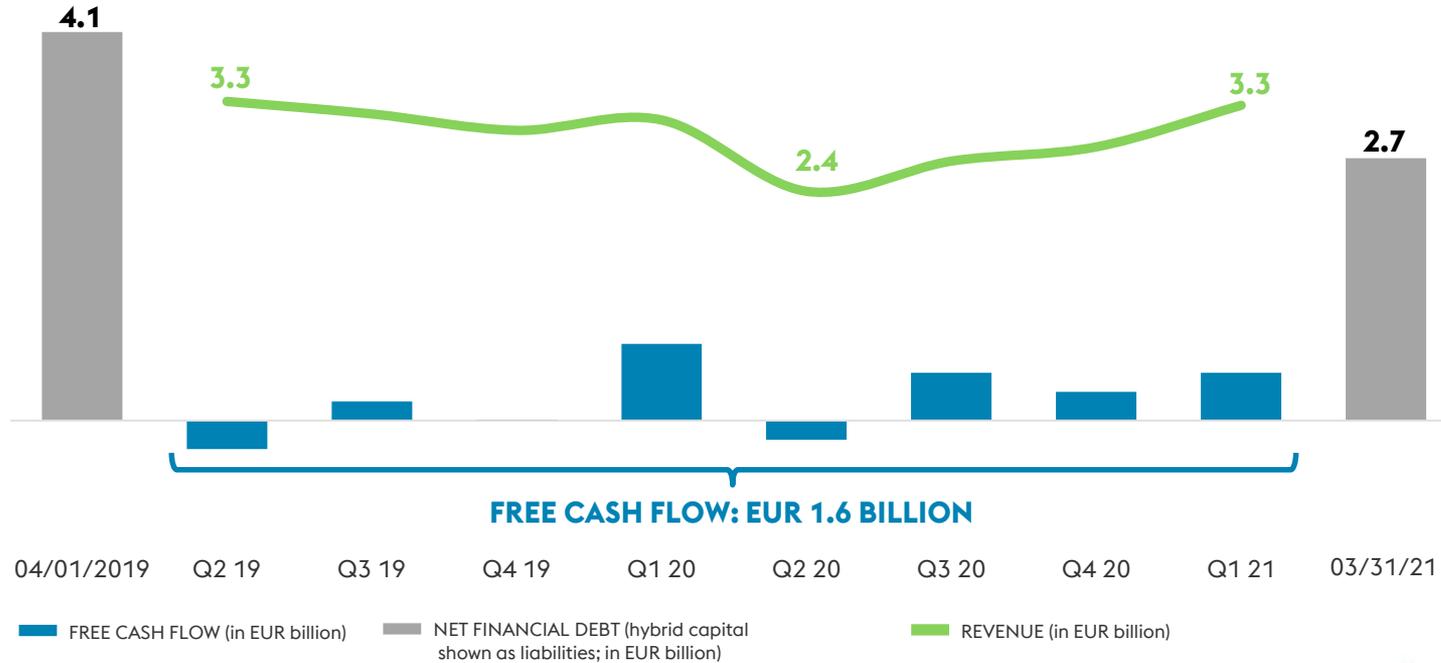
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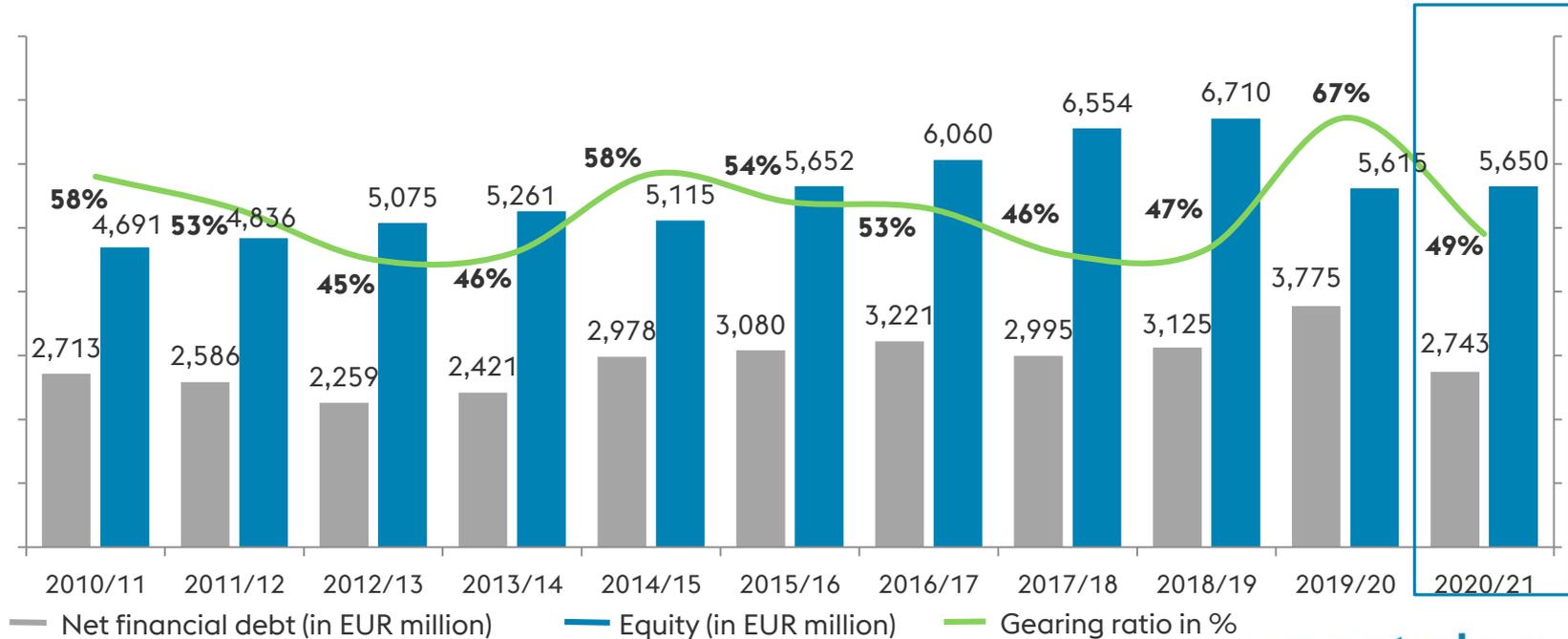
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DEBT REDUCTION DESPITE REVENUE DECLINE



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GEARING RATIO



HIGHLIGHTS FROM THE DIVISIONS

STEEL DIVISION

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- » Rapid restart of blast furnace 5 thanks to proactive and successful working of the market
- » Considerable rebound in demand in business year's second half
- » Sharp increase in raw materials & steel prices
- » Important investments at Linz (Austria) facility: BETA 3, new testing center, optimization of galvanizing lines
- » Relining of lime kiln 7 in Steyrling, Austria
- » greentec steel: Preparation for carbon-neutral steelmaking

HIGH PERFORMANCE METALS DIVISION

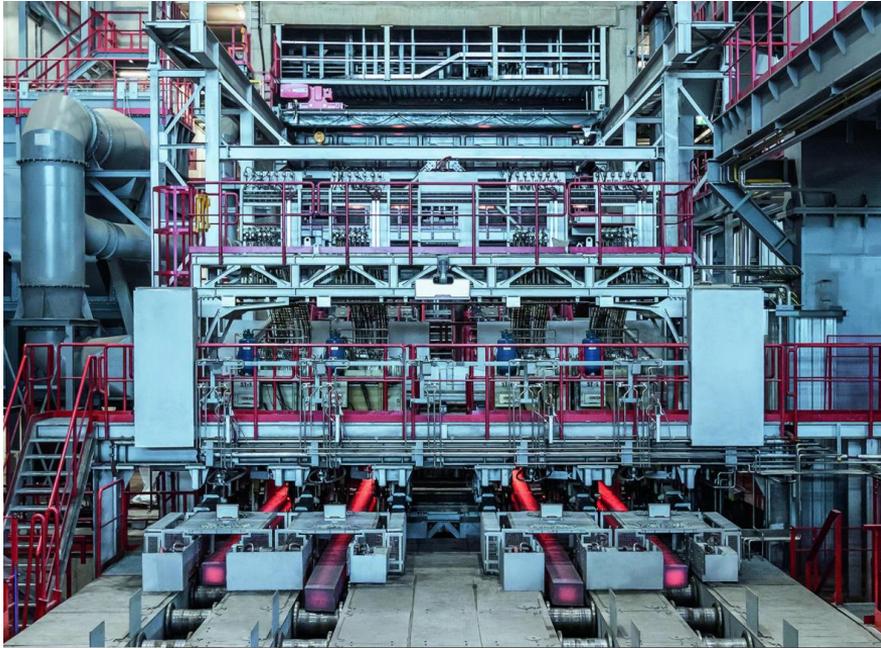
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- » China was the most robust market
- » Toolmaking industry: Rebound since Q4 2020/21 (automotive, consumer goods)
- » Oil & gas: Slight recovery in business year's second half
- » Aerospace: Low demand continues unabated
- » New special steel plant in Kapfenberg, Austria:
 - » Cold start-up in 2021
 - » Full operations from mid-2022
- » Rising project volume due to digital transformation
- » Seven 3D printing facilities worldwide

METAL ENGINEERING DIVISION

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- » **Railway Systems**
 - » Stable development—esp. in Europe, China, Australia, Brazil
- » **Industrial Systems**
 - » Wire and Welding recover in business year's second half
 - » Tubulars: Decline in crude oil price, Section 232 tariffs
- » Start-up of **world's most advanced continuous casting plant (CC4)** in Donawitz, Austria
- » **Successful creation of digital twin** in Railway Systems in collaboration with Graz University of Technology, Virtual Vehicle, and ÖBB

METAL FORMING DIVISION

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- » Fair to middling picture in **automotive segment**
 - » Regional differences
 - » Q4: Impact of semiconductor bottlenecks
- » More rapid recovery in **agricultural machinery & cabin construction**
- » Unabated **boom in storage technology** thanks to growth in online commerce
- » Worldwide novelty: **leova smart® – the intelligent vineyard post**



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CLEAR DECARBONIZATION PLAN



- » We set worldwide benchmarks for both climate and environmental action
 - » EUR 2.4 billion in environmental expenditures over 10 years
- » Significant reduction in CO₂ emissions only through technological transformation
- » By 2030: Hybrid approach, i.e., switch from blast furnace route to electric arc technology
 - » Reduction in CO₂ emissions by about 30%
- » By 2050: Focus on green hydrogen
 - » Carbon-neutral production possible

voestalpine greentec steel

REQUIRES STRONG ACTION AT EUROPEAN LEVEL



- » Patent for carbon-neutral pre-material used in green steel production
 - » This patent applies in Europe's key steel-producing countries
 - » Used to manufacture sponge iron in a direct reduction process using green hydrogen and biogas
- » Transformation must be economically viable and requires political support
 - » Renewable energies at competitive prices from high-efficiency grids



OUTLOOK BUSINESS YEAR 2021/22

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OUTLOOK FOR BUSINESS YEAR 2021/22

- » Economic recovery across the board expected by end of calendar year 2021
 - » Impetus for growth through stimulus packages in the EU and US
- » But the crisis has not yet been overcome
 - » Further development of the pandemic and its economic repercussions not yet foreseeable
- » Continued focus on efficiency gains and cash flow optimization and, increasingly, once again on value-added growth

2021/22 Outlook: EBITDA of between EUR 1.6 billion and EUR 1.9 billion, assuming that the current economic momentum continues and that there will be no unexpected distortions of the market

QUESTIONS WELCOMED FROM JOURNALISTS VIA THE FOLLOWING CHANNELS

PHONE PATCH FOR JOURNALISTS

» +43 (0)7 2038 0108 20

» Confirmation number: 7677753

 #voestalpinemedia  mediarelations@voestalpine.com

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