

# FIRST HALF OF 2022/23

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Press Conference, November 9, 2022

Welcome!

# ON THE PODIUM

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Herbert Eibensteiner  
CEO of voestalpine AG



Robert Ottel  
CFO of voestalpine AG



# FIRST HALF OF 2022/23 ENVIRONMENT AND HIGHLIGHTS

# FIRST HALF OF 2022/23

## voestalpine GROUP'S CURRENT POSITION

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- » voestalpine benefits from both solid demand and high prices and generates record highs year over year in a challenging economic environment
- » Strong demand in key market segments
  - » High cost of energy worldwide generates strong momentum in the energy sector
  - » Positive trend in the aerospace segment continues
  - » Railway Systems remains solid
  - » Automotive industry in Europe sees stable demand on a moderate level
- » Declining demand in the white goods and consumer goods industry as well as in the construction industry toward the end of H1 2022/23

# FIRST HALF OF 2022/23

## GLOBAL ECONOMIC ENVIRONMENT

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### North America / USA

Most recently, the Fed's sharp interest rate increases dampened economic sentiment

### EUROPE

Weakening toward the end of H1 2022/23

### Asia / China

"Zero-COVID policy" clearly curtails economic growth

### South America / Brazil

Continued positive development

# FIRST HALF OF 2022/23

## KEY FIGURES



*\* In each case compared with the first half of 2021/22*

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- » **Revenue:** EUR 9.3 billion (+ 36.6 %)
- » **EBITDA:** EUR 1.4 billion (+ 42 %)
- » **EBIT:** EUR 898 million (+ 40.7 %)
- » **Net financial debt:**  
EUR 2.5 billion (– 10.2 %)
- » **Employees:** 50,374 (+ 2.7 %)

**voestalpine**

ONE STEP AHEAD.



# THE voestalpine GROUP IS AN ATTRACTIVE EMPLOYER

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- » Health has highest priority
- » Best training and continuing professional development (CPD) for all employees,
  - » also in view of future digital requirements
- » Annually, the Group spends some EUR 53 million on training and CPD
- » Largest industrial trainer of apprentices in Austria
  - » Total of 1,400 apprentices, 860 of whom are in Austria
  - » Training budget of EUR 90,000 per apprentice



# FIRST HALF OF 2022/23 KEY FIGURES (KPIs)

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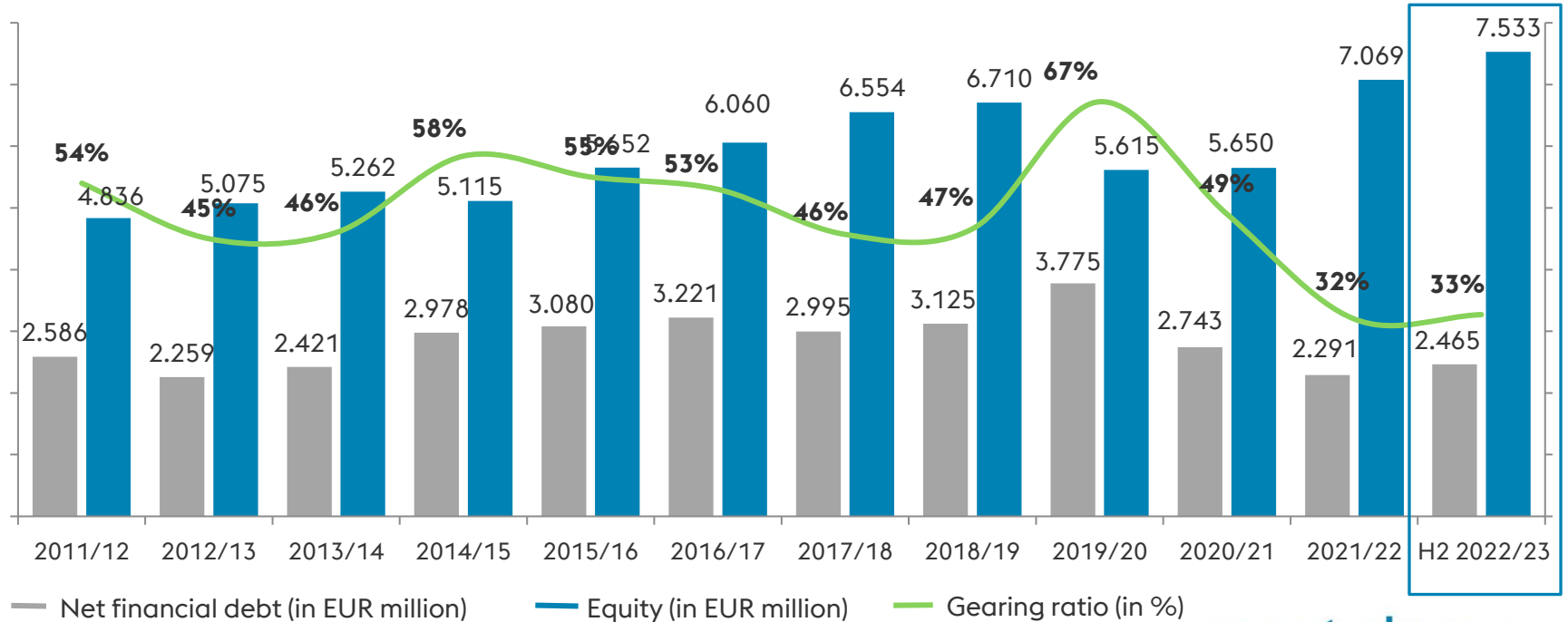
## OVERVIEW OF KPIs

In millions of euros	H1 2021/22	H1 2022/23	Change (in %)
Revenue	6,806	9,295	+36.6
Operating result (EBITDA)	1,018	1,446	+42.0
EBITDA margin (in %)	15.0	15.6	
Profit from operations (EBIT)	638	898	+40.7
EBIT margin (in %)	9.4	9.7	
Profit before tax (EBT)	599	846	+41.2
Profit after tax <sup>*)</sup>	486	715	+47.2

<sup>\*)</sup> Before deduction of non-controlling interests

# FIRST HALF OF 2022/23

## DEVELOPMENT OF GEARING RATIO



# voestalpine GROUP

## OUTLOOK – BUSINESS YEAR 2022/23

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- » Global economy expected to contract considerably in business year's second half
- » Demand in more cyclical segments such as consumer and white goods as well as construction and mechanical engineering expected to decline
- » Upward trend in both energy and aerospace expected to continue; Railway Systems will remain stable
- » voestalpine Group's diversification, both geographically and sectorally, should buttress earnings

**Outlook for BY 2022/23:**  
**EBITDA of between EUR 2.3 billion and EUR 2.4 billion,**  
assuming that there will be no unexpected economic distortions

# QUESTIONS WELCOMED FROM JOURNALISTS VIA THE FOLLOWING CHANNELS

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## PHONE PATCH FOR JOURNALISTS

» +44 (0)330 165 3655

» Confirmation number: 9772599

## CHAT TOOL ON STREAMING PAGE

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